

## **ROBERT DEFALCO REALTY**

## New York Real Estate Standard Operating Procedures for Purchasers Pursuant to Real Property Law § 442-h

Robert DeFalco Realty is **committed to practices that promote fairness and equity**. Below are the standards for operation that buyers can expect when interacting with any of our salespersons or associate brokers:

- Robert DeFalco Realty does not require prospective buyers to provide identification to view a property. However, a seller of real estate may require this information prior to a showing or as part of a purchase offer.
- Robert DeFalco Realty does not require prospective buyers to sign an exclusive buyers agreement to work with our NYS Salespersons or Associate Brokers. However, a prospective buyer and NYS Salesperson may agree to use one.
- While Robert Defalco Realty does encourage it, we do not require a
  prospective buyer to provide a pre-approval or proof of funds to work with
  one of our NYS Salespersons or Associate Brokers. However, a seller of real
  estate may require it before allowing showings and a pre-approval and/or proof
  of funds will be required to be submitted with purchase offers.

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